# **2025 PSTC Tape Week**



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### CONTACT INFORMATION

#### **Viper Show Coordinator:**

Dani Olis m: 847-800-7469 | dani.olis@vipertradeshow.com

### **Show Management Contact:**

La'Kesha Richards | Irichards@kellencompany.com

### PRE-SHOW TIPS

- **Submit orders early to receive the discounted rate** Please complete the necessary forms found in this kit or online at https://order.vipertradeshow.com. Standard pricing will apply to orders received after the published deadline.
- **Preparing freight shipments** We strongly encourage you to send all show freight to the advance warehouse. Some costsaving tips are to consolidate your freight to have it delivered in a single shipment on an LTL freight carrier & arrange for the freight to be received on or before the Late to Warehouse Deadline to avoid late charges. Material handling applies to every shipment received.
- **Review Quick Reference Page** Please review the show schedule outlined and make sure your travel plans accommodate for a smooth setup and move out; the return of the empty freight containers can take at least an hour after the close of the show. Please plan accordingly!
- **Shipment tracking** It is recommended you track your shipment prior to the show to confirm it has been delivered. You can send the tracking information to your Viper Show Coordinator as soon as your freight is shipped.

### **SHOW SITE TIPS**

- *Viper Service Desk* The service desk will be located on the show floor for assistance with questions or show site orders.
- **Booth orders & freight delivery** Our team completes a rental order and advance freight check prior to exhibitor setup to ensure everything pre-ordered and/or sent to the Advance Warehouse is in your booth. A Viper representative will be at the Viper service desk for assistance. Please address discrepancies immediately because <u>credits are not provided to</u> claims made post show.
- **Empty Storage** Material Handling (drayage) service includes the storage of empty containers for the duration of the show. "Empty" stickers will be available at the Viper service desk. Place one sticker on each empty item (crates/skids/boxes) you want Viper to store. All items are returned at the close of the show and can take at least an hour to be returned.
- Labor orders All exhibitor supervised labor orders will need to check in at the Viper service desk once ready for the labor.



### **QUICK REFERENCE & DEADLINES**

#### Friday, April 4, 2025

First day of advance warehouse receiving

RECEIVING: M-F | 8AM - 4PM

#### Friday, April 11, 2025

Advance order discount deadline/cancellation deadline

Payment must be made in full to receive discounted rates. Refunds will NOT be made after this deadline.

#### Friday, April 11, by 12 pm CST

Artwork submission deadline.

All electronic, print ready artwork for modular rentals are due.

### Friday, April 25, 2025

Late to Warehouse Deadline

The warehouse must receive your freight by EOD to avoid added late fees.

#### Friday, May 2, 2025

Last day of Advance Warehouse receiving

Last day Advance Warehouse will accept exhibit material. (You will incur a late fee but your freight will be in your booth at the start of exhibitor move-in!)

#### Tuesday, May 6, 2025 | 12:00PM - 5:00PM

All show site deliveries are to be delivered on the listed date(s). Shipments received before the date(s) are at risk of being refused, and additional charges by the venue or Viper may apply.

### SHOW INFO AT A GLANCE

### **EXHIBITOR INSTALL / MOVE-IN**

Tuesday, May 6, 2025 | 12:00PM - 5:00PM

#### **SHOW HOURS**

Wednesday, May 7, 2025 | 11:30AM - 2:30PM

### **EXHIBITOR DISMANTLE / MOVE-OUT**

Wednesday, May 7, 2025 | 3:30PM - 6:00PM

\*Freight Force 5:00PM | All drivers must check in with Viper by this deadline. Complete move-out information can be found on page 3 of the exhibitor kit\*

### **ADVANCE WAREHOUSE**

Receiving Hours: M-F | 8AM - 4PM 2025 PSTC Tape Week

**Viper Tradeshow Services** 2575 Northwest Pkwy Elgin, IL 60124

All shipments must include your company name, booth number and SHOW NAME on the freight.

### **SHOW SITE FACILITY**

Receiving only during exhibitor move- in times.

**2025 PSTC Tape Week** 

Loews Chicago O'Hare Avedon Ballroom c/o Viper Tradeshow Services 5300 N River Rd

Rosemont, IL 60018 All shipments must include your

company name, booth number and **PSTC Tape Week on the freight** 

### **BOOTH PACKAGE ITEMS:**

8' x 8' exhibit spaces

8' tall French Blue back drape

3' tall French Blue side drape

1 - 6' White Skirted Table

2 - Folding Chairs

1 - Wastebasket

6"x24" ID sign

\*In a carpeted hall.



### ONLINE ORDERING

https://order.vipertradeshow.com Any questions, please email: dani.olis@vipertradeshow.com

\*Only the main contact will have access to place online orders; if an additional contact or EAC needs access to the Viper Tradeshow online portal please notify me\*

### **DISMANTLE/ MOVE OUT INFORMATION**

FREIGHT FORCE: 5:00PM on May 7, 2025 | LABOR FORCE: 4:00PM on May 7, 2025

Viper Transportation is the Official Carrier for this show. All carriers must check in at Loews Chicago O'Hare - Avedon Ballroom | 5300 N River Rd - Rosemont, IL 60018 no later than 5:00PM on May 7, 2025 to avoid force.



This information will also be distributed before the start of the last day of show hours. Please read these instructions to know what to expect and plan accordingly; share this information with your show site staff.

**Exhibit Hall Officially Closes:** Tuesday, May 7, 2025 | 2:30PM

Stored empty crates and containers estimated return: Tuesday, May 7, 2025 | 4:00PM

Labor Force: all exhibitors should have started dismantle by now: Tuesday, May 7, 2025 | 4:00PM

Exhibitors should have checked in at the Viper Service Desk for dismantle labor hired.

Freight Force - deadline for carriers to check in: Tuesday, May 7, 2025 | 5:00PM

All outbound shipments loading onto a contracted carrier or personally owned vehicle require a Viper Tradeshow Services Bill of Lading (BOL). Please follow these instructions.

- 1. Pick up a Bill of Lading at the Viper Service Desk and completely fill out the gray shaded areas, making sure to write in your
- 2. Call your common carrier or freight forwarder to make sure they are scheduled to arrive by 5:00PM. We suggest telling them **4:00PM**, giving them room to fail without failing you! Here is the address for your convenience:

#### Loews Chicago O'Hare - Avedon Ballroom | 5300 N River Rd - Rosemont, IL 60018

- 3. For liability reasons, and ensuring exhibitor's freight is loaded properly, all carriers MUST check in at the Viper Service Desk and be able to request your shipment by booth and company name. Please be sure to instruct your carrier to do so.
- 4. Do not leave any UPS or FedEx shipments in your booth assuming it will be picked up! We need a Bill of Lading submitted for all items/freight left in your booth and material handling (drayage) must be paid in full.
- 5. Once you have packed up all your materials, please hand in your BOL to the Viper Service Desk. (Do not leave it in your booth.) We will sign it and give you a copy, keep a copy and give the driver a copy. Please note, material handling must be paid in full.

\*In the event you fail to turn in your BOL or your carrier does not check in by the 5:00PM deadline, your freight will be re-consigned to the house carrier, Viper Tradeshow Transportation. No liability will be assumed by Viper because of such rerouting or handling and exhibitor will be charged standard shipping rates of \$3.00/pound for shipments 1000 lbs. or more, \$3.50/pound for shipments 999 lbs. or less; with a \$795.00 minimum. Charges will be applied to the credit card on file. Any freight left on the floor without proper paperwork or return labels will be deemed as trash and will be discarded. \*AV equipment and computers hold very specific packaging instructions to be covered by insurance. Viper Tradeshow Services is not liable and does not cover any AV equipment or other alike equipment. The Exhibitor holds all responsibility for such and should carry coverage for their own AV and computer equipment.

Viper Transportation is the Official Carrier for this show. If you would like Viper to be your carrier, simply complete and send us the shipping order form. Your BOL and labels will be delivered to your booth before the last days' exhibit hours.

If you decide to choose Viper as your carrier at show site, turn in the Viper Shipping Order Form provided to the Viper Service Desk by 2:30PM (1 hour before show closing) and we will write up your Bill of Lading and labels and deliver them to your booth. Once you are packed, sign the BOL and turn it in to the Service Desk, you will get a copy, we will keep a copy, and the driver will receive a copy. No worries about late carriers and writing numerous labels. Pack, turn in your BOL, and go!

PLEASE CONTACT YOUR SHOW COORDINATOR WITH ANY QUESTIONS OR COME TO THE VIPER SERVICE DESK ON SITE. Dani Olis | dani.olis@vipertradeshow.com | 847-800-7469



### **TERMS AND DEFINITIONS:**

#### IN ORDER TO RECEIVE A DISCOUNT:

Payment must accompany your advance order and be received prior to the early deadline date and with completed Payment Authorization Form. All payments to be in US currency.

#### **OUTSTANDING PAYMENTS:**

Viper Tradeshow Services requires payment for all services upon presentation of an invoice statement at the exhibit site.

It is the responsibility of the Exhibitor to advise the Viper Tradeshow Services Service Center representative of any problems with any orders before the start of the show. No credits will be issued after the exhibition closing.

Government Agencies please note: If your firm or agency requires a purchase order be issued for any services rendered such purchase order must accompany the order forms.

All materials and equipment are on a rental basis, except where specifically identified as a sale, and remain the property of Viper Tradeshow Services. Exhibitors with a history of delinquent payments and/or open balances will be required to settle their past due accounts and forward an advance deposit to cover the estimated costs of service and, if such deposit is not sufficient, will be required to settle their accounts prior to the close of the exhibition. Viper Tradeshow Services reserves the right to hold any exhibitor freight who has unpaid material handling fees. Such fees must be paid prior to the release of freight onsite.

Viper Tradeshow Services will accept payment by company check, or Method of Payment for Visa, MasterCard or American Express. Viper Tradeshow Services reserves the right to check the credit available on any card presented. If the exhibitor fails to pay their invoice prior to the close of the show, the charges will automatically be applied to the credit card on file.

International Exhibitors will be required to settle their accounts in full prior to the close of the exhibition. Payments must be made in US Funds or by credit card, cash, check, or bank wire transfer, when previously arranged by Viper Tradeshow Services.

Tax Exemption Status: If you are exempt from payment of sales tax, we require you to forward an exemption certificate for the state in which the services are to be used. Resale certificates are not valid unless you are rebilling these charges to your customers. Payment for all labor, equipment, and services, whether ordered by the exhibitor, display builder, non-official contractor, or other parties, shall be the responsibility of the exhibitor at the event. A tax exemption certificate must be submitted prior to submitting orders.

**Insurance:** Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that exhibitors arrange all-risk coverage. This can usually be done by "riders" to existing policies.

The exhibitor must report the damage or loss at the Viper service desk at show site and complete our paperwork documenting the incident. Failure to complete the proper paperwork at show site will result in the claim being waived. The exhibitor must submit any written claim for loss or damage within (30) days of the close of the show on which the loss or damage occurred or the claim shall be considered waived.

Viper shall not be responsible for damage to uncrated material, material improperly packed, concealed damage, pad wrapped or shrink-wrapped materials, glass breakage, or carpet in bags or poly. Additionally, Viper shall not be responsible for crates and packaging that are unsuitable for handling, in poor condition, or have prior damage. Crates and packaging should be designed to adequately protect contents for handling by forklifts and similar means.

Material Handling Form (MHA) aka Bill of Lading (BOL): Your bill of lading must be turned in no later than the force times listed on the Quick Reference page. Each exhibitor is responsible for turning in a Bill of Lading to the Exhibitor Service desk after dismantling and completion of packing and labeling all boxes, crates, etc. The Bill of Lading is the official "permission" of the exhibitor allowing removal of freight from the booth to the carrier of choice (personal vehicle, truck, van line, airfreight, etc.). All shipments received at the close of the show are subject to a final count. We will count and ship pieces as we find the shipment when we remove them from the booth to load out.

All Material Handling Agreements submitted to Viper by the exhibitor will be checked at the time of pick up from the booth. Corrections will be made where any discrepancies exist between the quantities of pieces listed by the exhibitor and the actual count of such items in the booth at the time of pick up. Viper is not responsible for shipments left in booths by exhibitors. Any unconsigned shipment left in the exhibit hall after dismantling hours will be shipped via the Official Show Carrier, Viper Transportation, at the expense of the exhibitor! Your bill of lading must be turned in no later than the force times listed on the Quick Reference Page.

Small Package Shipments: Includes cartons received without documentation and delivered to the booth without guarantee of piece count and documentation, including but not limited to FedEx, UPS, Airborne, and DHL.

"Hand Carry": The ability for an exhibitor to "hand carry" their materials onto the exhibit hall through the front entrance without the use of wheels, including but not limited to, luggage carts, four wheel or two-wheel dollies, baggage carts.

Cancellation of orders: Exhibitor orders must be cancelled on or by the discount/cancellation deadline in order to receive a refund. All refunds for cancelled or adjusted orders before the deadline, will be processed at the close out of the show unless additional services/rental items are ordered. Any orders cancelled after the deadline will be charged at full. Credits will not be given for orders cancelled after this deadline or at show site. This is void for any full show cancellations at which point Viper will communicate policy. Refunds processed after 90 days of original payment will be paid via check or wire.

**Final Show Audit:** Viper Tradeshow Services reserves the right to perform a Final Audit of this event for up to 120 days after the move out date of the event. Also, an end of the year review in December. If additional charges for any service, labor or equipment are found, it will be added to the Exhibitor's invoice and the credit card on file will be charged. A Final Audit Invoice with explanation of any additional charges will be sent to the Exhibitor. If Viper does not have payment information, the invoice sent to the Exhibitor will be due upon receipt.



# **METHOD OF PAYMENT**

<b>Exhibitor Information</b>			
Company Name:		Booth #:	Booth Size:
Street Address:			
City:		State:	Zip:
Contact:			
Fax #:	Email Add	lress:	
Show Site Contact:		Cell Phone:	
Ways to Order:			
Online via Credit Card   Login & Place	Orders   https://orde	r.vipertradeshow.com	
Email: dani.olis@vipertradeshow.o			
Mail: Send completed forms to Viper		2575 Northwest Parkway Elgin, I	L 60124
		, ,	
Payment Terms		Viper Tradesho	w Services Orders
		Shipping (Viper Transport	ation): \$
Full payment is due when order is p	aced	Material Handling Estima	
Payment must be received prior to t	the discount	Booth Cleaning:	\$
deadline to receive the discounted r		Installation & Dismantle L	abor: \$
deadine to receive the discounted i	ates	Standard Furniture/Acces	•
ACH or Wire Transfer payments nee	d to be received	Viper Custom Furnishings	· · · · · · · · · · · · · · · · · · ·
prior to the show. A Method of Payr		Flooring/Padding/Visque	
credit card must be submitted for fi		Modular Rental Displays:	, ¢
create card mast be submitted for m	iai baiances	Wiodular Keritar Displays.	Ţ.
	Estima	ted Total Viper Tradeshow S	ervices Orders: \$
		*A receipt with actual totals v	
Method of Payment / Cred	lit Card Charges	*	
*3.5% convenience fee will be o	applied to all order	rs paid via credit card	
All state and local taxes apply.			
By signing this payment form, you are authorizi	ng to charge your credit care	d account for your advance orders, and a	any additional amounts incurred as a
result of weight adjustments or show site order	s placed by your representa	tive; including labor, <mark>mater</mark> ial handling a	nd shipping.
Variation of the state of the s	C'I . II I	Programme of the state of the s	
You can place your credit card on			
Or please email Dani Olis to recei	e the Quick Bill Sign	Up Link to place a credit car	d on file
Cardholder Signature:			
Name Printed:			
Billing Address (if different from abo	ve):		
	-		
Company Check # (Please note show r	name on check):	Date check mailed:	



# **VIPER TRANSPORTATION SHIPPING ORDER FORM**

Viper offers door to door ground shipping (7-15 business days) anywhere in the contiguous United States regardless of destination, at a flat rate of \$3.50/lb. on shipments under 1,000 lbs. and \$3.00/lb. for shipments over 1,000 lbs. *Dimensional weight may apply* and a \$795.00 minimum applies for each shipment (destination/or leg). Canadian shipments are provided at a flat rate of \$4.50/lb. for shipments under 1,000 lbs. and \$4.00/lb. for shipments over 1,000 lbs.; a \$1,000.00 minimum applies. Material Handling charges apply to all shipments. \*3.5% convenience fee, state & local taxes apply.

\*If expedited shipping is required, please email your Show Coordinator for a quote: dani.olis@vipertradeshow.com

Inbound sh	nipping from:					
Company Nam	e:					Booth #:
Street Address	:					
City:				Sta	ate:	Zip:
Contact:		<u> </u>		P	hone:	
Email Address:						
Requested Picl	kup Date/Time:					
Is this a reside	nce: YES NC	)	Do you have a dock:	YES	NO	
Is this a Round	Trip shipment: YE	s no	(if return address is differe	nt than	above, please pro	ovide address below)
Special Instruc	tions (inside pickup, liftgat	e required,	receiving hours, etc):			
# of Pieces	Description of Package		Estimated Dims & Weight – INBO	UND	Estimated Dims 8	& Weight - OUTBOUND
<b>L</b>	Crate (Wooden) Exhibit	Material				
	Cardboard Carton					
	Fiber Case		•			
	Pallets					
	Carpets					
	Miscellaneous					
Outbound S	hipping: I only i	need outb	ound shipping (if this option is s	selected, p	lease add your shippir	ng address below)
Company Nam	e:					Booth #:
Street Address	:					
City:					State:	Zip:
Contact:				P	hone:	
Email Address:						
Special Instruc	tions (inside delivery, liftga	te required	, receiving hours, etc):			CONTROL CONTRO
Acceptance	e & Payment					
per shipment or only supplement *Please note Vip Insurance Cost I am not purch *AV equipment	\$0.50 per pound, whichever is tal insurance (does not include per Tradeshows is not liable for (each way) \$	greater. I accomputer shipping A/N  _ (\$75/\$100)  nce protections accomputer in the protection of the	companying itemized valuation, the ept responsibility for coverage for mover equipment) protection (up to \$5 //, computer equipment and does not a value) Declared value \$	ny produc ,000.00) ot cover s	cts during shipping, at \$75.00 for every shipping containers (please per Tradeshow Ser	otherwise, I am purchasing \$1,000.00 declared value. *. e sign or initial) vices is not liable and does
Signature to	officially place this order	and accept	ance of terms:			



# **ADVANCE WAREHOUSE SHIPPING LABELS**

For your convenience, labels are provided below for advance warehouse delivery.

We encourage you to make copies and fill in your specific information and tape two labels on each piece of your freight.

SHIPPER INFORMATION				
FROM:				
ADVANCE	WAREHOUSE DELI	VERY I	INFORMA	TION
TO (Exhibiting Co. Name):				ВООТН #:
2025 PSTC Tape	Week	*Del	liver by 4/2	5/25 to avoid late
Viper Tradeshow Services			fe	ees*
2575 Northwest P		**Las		arehouse receiving /25**
Elgin, IL 60124	,	Maigh		
				OL must be presented of the delivery.
			PIECE:	OF



# **SHOW SITE SHIPPING LABELS**

For your convenience, labels are provided below for show site delivery.

We encourage you to make copies and fill in your specific information and tape one on each piece of your freight.

	SHIPPER INFO	RMATI	ON
FROM:			
SHC	W-SITE DELIVERY	/ INFOI	RMATION
TO (Exhibiting Co. Name):			воотн #:
		*Dali	iver on Tuesday, May 6 <sup>th</sup>   12:00PM
2025 PSTC Tape	Week	Dell	- 5:00PM ONLY
Loews Chicago O'l	Hare	Weig	ght ticket or BOL must be presented
<b>Avendon Ballroon</b>	n 🦯		e time of the delivery.
c/o Viper Tradesh	ow Services		
5300 N River Rd			
	10		
Rosemont, IL 6001	LO		
			PIECE:OF



### **MATERIAL HANDLING**

ADVANCE WAREHOUSE	SHOWSITE
2025 PSTC Tape Week	2025 PSTC Tape Week
Viper Tradeshow Services	Loews Chicago O'Hare – Avendon Ballroom
2575 Northwest Pkwy	c/o Viper Tradeshow Services
Elgin, IL 60124	5300 N River Rd
	Rosemont, IL 60018
Receiving Hours: M- F   8 AM – 4 PM	
	Receiving: Tuesday, May 6 <sup>th</sup>   12:00PM – 5:00PM

### A 200-pound minimum (2 CWT) applies to every shipment, whether received at the Advance Warehouse or Show Site.

- Rates for this show are on actual or dimensional weight, whichever is greater, for every hundred pounds (cwt or hundredweight) rounded up to the nearest whole number.
- If a shipment is split up and pieces are delivered at different times, the minimum 2 CWT will apply every time freight is
- A weight ticket/bill of lading must be presented at the time of delivery. Post Show weight tickets will not be accepted. If a weight ticket/bill of lading is unavailable at the time of delivery and the freight needs to be weighed by Viper, special handling will be applied to the material handling.
- Rates below include receipt of your freight, delivery to the booth, storage and return of empty crates, and reloading. Additional charges may apply if your shipment does not arrive/depart during the designated move-in/move-out times.

Calculate your CWT (hundred weight)	
Estimated Weight of Shipment: Pounds	
Pounds Divided by 100, rounded up: Your CWT (no less than 2)	
Advance Warehouse Deliveries	
	RATE PER CWT
Boxed, crated, or skidded shipment via common carrier	\$366.40 / CWT
Boxed, crated, or skidded shipment via POV, Van Line or specialized carrier, FedEx, UPS, or USPS	\$435.10 / CWT
Common carrier shipment received late, after 4/25/2025	\$435.10 / CWT
POV, specialized carrier, FedEx, UPS or USPS shipment received late, after 4/25/2025	\$503.80 / CWT
Loose/uncrated or shipment requiring special and/or OT/DT handling (30% fee added to the above rates)	\$68.70 / CWT
Off-target shipment - received before or after receiving dates (30% fee added to the above rates)	\$68.70 / CWT
Small Package shipments not exceeding 100 lbs. per shipment (not per box)	\$190.00
Estimated CWTx(Rate listed above) =	Estimated Total
Show Site Deliveries	
	RATE PER CWT
Boxed, crated, or skidded shipment via common carrier	\$382.40 / CWT
Boxed, crated, or skidded shipment via POV, Van Lines or specialized carrier, FedEx, UPS, or USPS	\$454.10 / CWT
Off-target shipment (before or after) 5/6/2025 at 12PM – 5PM via common carrier	\$454.10 / CWT
Off-target shipment (before or after) 5/6/2025 at 12PM – 5PM via POV, or specialized carrier	\$525.80 / CWT
Loose/uncrated or shipment requiring special and/or OT/DT handling (30% fee added to the above rates)	\$XX.XX / CWT
Small Package shipments not exceeding <b>100 lbs.</b> per shipment (not per box)	\$190.00
Estimated CWTx(Rate listed above) =	Estimated Total
Exhibitor: Booth #	t:



### **INBOUND SHIPPING INFORMATION**

If using your own carrier, please fill out for all shipments that you will be sending into the show.

A 200-pound minimum (2 CWT) applies to every shipment, whether received at the Advance Warehouse or Show Site. Some cost-saving tips are to have all freight delivered in a single shipment on an LTL freight carrier.

Shipment 1						
Shipping to:	Advance Ware	ehouse	Event Site			
Carrier Name:			 Total Pie	eces:	Weight:	
Tracking Number(s):						
Shipper:						
City:					State:	
Description of pieces:						
Shipment 2						
Shipping to:	Advance Ware	ehouse	Event Site			
Carrier Name:			 Total Pie	eces:	Weight:	
Tracking Number(s):						
Shipper:			 			
City:					_State:	
Description of pieces:			 			
Shipment 3						
Shipping to:	Advance Ware	ehouse	Event Site			
Carrier Name:			 Total Pie	eces:	Weight:	
Tracking Number(s):						
Shipper:			 			
City:					_State:	
Description of pieces:			 			
Exhibitor:					Booth #:	_



### **VTS MATERIAL HANDLING TERMS & CONDITIONS**

Advance shipments will be accepted at the Viper Tradeshow Services warehouse and allowed up to 28 days free storage if delivered by the advance deadline receiving date listed below, and includes delivering freight direct to the exhibitor's booth storage of empties during the show, delivery of empties at the end of the show to an exhibitor's booth, and turning in Bill of Lading to the service desk and loading of materials onto outbound transportation carrier. Show Site shipments receive the same services except for warehouse storage.

#### **Special Handling 30% Surcharge**

Special Handling rates shall be applied to the total standard charges, but are not limited to the following types of shipments. Multiple scenarios may incur multiple special handling charges.

Van Line Shipments All Shipments delivered by a Van Line Carrier will be charged special handling due to

additional labor/handling, designated unloading/loading, etc.

Loose Freight Shipments packed in such a manner as to require special handling (i.e., loose display

parts, loose carpet rolls unskidded, uncrated equipment, stacked freight, etc.) regardless

of the kind of carrier or vehicle used, including small package shipments.

Mixed/Undetermined Description Description of the shipment is such that the type of materials or equipment cannot be

determined (i.e., 1 lot 20 assorted pieces, etc.) Including any mixed lot/multiple

shipments that are delivered together.

Must be Delivered by Hand Materials must be moved "by hand" to the booth due to facility situations beyond Viper

Tradeshow Services' control (i.e., elevators, rooms forklifts cannot be used, etc.)

Small Package Carriers (SPC) The use of small package carriers such as FedEx, UPS, DHL, etc. do not provide BOL and

deliver large quantities on the dock requiring additional time to sort and identify.

### **Overtime or Off Target 30% Surcharge**

Shipments that qualify for overtime rates are any shipments unloaded or received at the warehouse/show site before 8 AM or after 4:30 PM on weekdays, anytime Saturday, Sunday or holidays or after ONE WEEK OUT. Additionally, when warehouse freight must be moved into the exhibit site on overtime, due to scheduling conflict beyond the control of Viper Tradeshow Services, or show move in or move out times are after 4:30 PM on weekdays, on Saturday, Sunday, or Holidays overtime charges will apply.

### **Material Handling / Special Handling Definitions**

trailers, company vehicles with trailers that are not dock level, etc.

**Material Handling**: Movement of goods. This includes receipt of your freight, delivery to the booth, storage and return of empty crates/boxes, and reloading.

**CWT:** 'Hundred weight'- a unit of measurement for weight, equal to 100 pounds.

Storage Terms: Exhibitors may hand deliver their own materials to the exhibit facility through the front doors. The use or rental of dollies, flat trucks or other mechanical equipment is not permitted. Viper Tradeshow Services must control access to the loading docks in order to provide a safe and orderly move-in/out. Material handling fees must be paid in full for any materials that require empty storage.

Multiple Shipments: Any shipments received from multiple locations or received at different times/dates are considered separate and will be assessed multiple Material Handling minimums. No cumulative weights will be allowed on minimums or split shipments.

Ground Loading/Unloading: Vehicles that are not dock height preventing the use of loading docks, such as U-hauls, flat bed double drop

**Constricted Space Loading/Unloading**: Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full car trailer – top to bottom, side to side.

**Designated Piece Loading/Unloading**: Drivers that require the crew to bring multiple pieces of the freight to the rear of the trailer to the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded sequence to ensure all items fit.

**Stacked Shipments**: Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or "cubed out" shipments, loose items placed on top of crates and/or pallets constitute special handling.

**Shipment Integrity**: Shipment integrity involves shipments on a carrier that are intermingled or delivered in such a manner additional labor is needed to sort through and separate the various shipments on a truck for delivery.

**Alternate Delivery Location**: Alternative delivery location refers to shipments that are delivered by a carrier that requires us to deliver shipments to different levels in the same building, or to other buildings in the same facility.

**Mixed Shipments**: Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for this shipment but does require special handling.

"No Documentation": Shipments arrive from a small package carrier (including, not limited to, FedEx, UPS, DHL) without an individual Bill of Lading or shipments without a certified weight ticket which requires additional time, labor and equipment to process.

**Difference Between Crated and Uncrated Shipments**: Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped and/or unskidded without proper lifting bars and books



# **BOOTH CLEANING**

\*Please contact your Viper Show Coordinator for a quote if you have specific cleaning requests.

Vacuuming	
A Booth Unit = One (1) 10' x 10' / 8' x 10' Booth (Please to include ALL units.	e circle booth size). 10' x 20' = 2 Units, 20' x 20' = 4 Units and so on. Please be sure
Number of Booth Units:	x \$150.00 Discount / \$180.00 Standard
	Subtotal: \$
Subtotal x Number of Days:	TOTAL: \$
Porter Service	
Emptying refuse from containers as necessary through booth size). $10' \times 20' = 2$ Units, $20' \times 20' = 4$ Units and	nout the show hours. A Booth Unit = One (1) $10' \times 10' / 8' \times 10'$ Booth (Please circle so on. Please be sure to include ALL units.
Number of Booth Units:	x \$ <b>120.00</b> Discount / \$ <b>150.00</b> Standard
	Subtotal: \$
Subtotal x Number of Days:	TOTAL: \$



# **DISPLAY LABOR (Installation & Dismantle) INFO**

### **Display Labor Hourly Rates**

Straight Time (ST) | Monday – Friday: 8:00 am – 4:30 pm Over Time (OT) | Monday – Friday before 8:00 am & after 4:30 pm Double Time (DT) | Any time Saturday, Sunday & Holidays

<b>Exhibitor Supervised:</b>
------------------------------

DISCO	UNT	STANDARD
ST: \$1	25.00 per person, per hour	ST: \$187.50 per person, per hour
OT: \$1	.87.50 per person, per hour	OT: \$281.25 per person, per hour
DT: \$2	50.00 per person, per hour	DT: \$375.00 per person, per hour
Viper	Supervised (35% supervision	included)**:
DISCO		STANDARD
	68.75 per person, per hour	ST: \$253.13 per person, per hour
	253.13 per person, per hour	OT: \$379.70 per person, per hour
-	37.50 per person, per hour	DT: \$506.26 per person, per hour
Σφο	or too per person, per nour	Bir possizo per person, per nour
Labor	Definitions	
		ces and charged accordingly unless checked below. Viper will not be responsible for any damage or loss of ng or packing. There is a 1 hour minimum per worker at 1-hour increments thereafter.
Viper Tra	adeshow Services Supervised Labor: Ex	hibits are set up prior to exhibitor's arrival under the direction of Viper Tradeshow Services I&D
	- C	ditional 35% of the total installation labor bill. Please provide complete booth plans, schematics,
		ith inbound and outbound shipping information.
		eck in at the Viper Tradeshow Services Center to pick up labor. Upon completion of work, supervisor must case labor. Start time guaranteed only where labor is requested for the start of the working day (8:00 am)
	ne official set time begins later in the da	
Please	provide supervisors name and cell r	umber:
Instal	lation Calculation & Order	CIRCLE ONE: Exhibitor Supervision or Viper Supervision**
Instal		
1.	Day/Time of set up:	Hourly Rate as noted above
1. 2.	Day/Time of set up: Number of Laborers:	Hourly Rate as noted above x number of people
1.	Day/Time of set up:	Hourly Rate as noted above
1. 2.	Day/Time of set up: Number of Laborers:	Hourly Rate as noted above  x number of people x number of hours
1. 2. 3.	Day/Time of set up: Number of Laborers: Number of Hours:	Hourly Rate as noted above  x number of people x number of hours
1. 2. 3.	Day/Time of set up: Number of Laborers: Number of Hours:	Hourly Rate as noted above  x number of people x number of hours
1. 2. 3. 4.	Day/Time of set up: Number of Laborers: Number of Hours:  TOTAL AMOUNT OF HOURS antle Calculation & Order	Hourly Rate as noted above  x number of people x number of hours  x (RATE) \$
1. 2. 3. 4. Disma	Day/Time of set up: Number of Laborers: Number of Hours:  TOTAL AMOUNT OF HOURS antle Calculation & Order  Day/Time of set up:	Hourly Rate as noted above  x number of people x number of hours  x
1. 2. 3. <b>4.</b> <b>Disma</b>	Day/Time of set up: Number of Laborers: Number of Hours:  TOTAL AMOUNT OF HOURS antle Calculation & Order  Day/Time of set up: Number of Laborers:	Hourly Rate as noted above  x number of people x number of hours  x (RATE) \$
1. 2. 3. 4. Disma	Day/Time of set up: Number of Laborers: Number of Hours:  TOTAL AMOUNT OF HOURS antle Calculation & Order  Day/Time of set up:	Hourly Rate as noted above  x number of people x number of hours  x
1. 2. 3. <b>4.</b> <b>Disma</b>	Day/Time of set up: Number of Laborers: Number of Hours:  TOTAL AMOUNT OF HOURS antle Calculation & Order  Day/Time of set up: Number of Laborers: Number of Hours:	Hourly Rate as noted above  x number of people x number of hours  x (RATE) \$
1. 2. 3. <b>4. Disma</b> 1. 2. 3.	Day/Time of set up: Number of Laborers: Number of Hours:  TOTAL AMOUNT OF HOURS antle Calculation & Order  Day/Time of set up: Number of Laborers: Number of Hours:	Hourly Rate as noted above  x number of people x number of hours  X (RATE) \$  CIRCLE ONE: Exhibitor Supervision or Viper Supervision**  Hourly Rate as noted above x number of people x number of hours
1. 2. 3. <b>4. Disma</b> 1. 2. 3. <b>4.</b>	Day/Time of set up:	Hourly Rate as noted above  x number of people x number of hours  X (RATE) \$  CIRCLE ONE: Exhibitor Supervision or Viper Supervision**  Hourly Rate as noted above x number of people x number of hours  x (RATE) \$  (RATE) \$
1. 2. 3. 4. Disma 1. 2. 3. 4. Services	Day/Time of set up: Number of Laborers: Number of Hours:  TOTAL AMOUNT OF HOURS antle Calculation & Order  Day/Time of set up: Number of Laborers: Number of Hours:  TOTAL AMOUNT OF HOURS	Hourly Rate as noted above  x number of people x number of hours  X (RATE) \$  CIRCLE ONE: Exhibitor Supervision or Viper Supervision**  Hourly Rate as noted above x number of people x number of hours
1. 2. 3. 4. Disma 1. 2. 3. 4. Services: The time	Day/Time of set up:	Hourly Rate as noted above x number of people x number of hours    X
1. 2. 3. 4. Disma  1. 2. 3. 4. Service: The tim	Day/Time of set up:	Hourly Rate as noted above x number of people x number of hours  x



2025 PSTC Tape Week | May 6 – 7, 2025 | Rosemont, IL

### **VIPER SUPERVISED LABOR INFORMATION FORM**

\*\*Please email this form to dani.olis@vipertradeshow.com

Please confirm you have emailed your Exhibitor Service Coordinator complete booth plans, schematics, special instructions, and photos for this service: (circle one) YES NO
\*\*If not, please email ASAP

INBOUND SHIPPING INFORMATION: (Please complete all areas). If you want Viper Transportation to ship your freight to the show, please also complete the Viper Shipping Order Form and Method of Payment Form found in the Kit.  Freight will be sent to: Warehouse: Show Site: Date Shipped:  Carrier: Tracking #:  Total number of: Crates: Cartons: Fibercases: Skids:  Do you want Viper to be your outbound carrier: YES* NO  **Please complete the Viper Shipping Order Form found in the Kit.  NOTE: If you are not using Viper Transportation for outbound shipping, you are responsible for booking an outbound carrier to recover your freight during the published move-out. We do not call your carrier to confirm pick-up arrangements; if your carrier fails to recover your freight it will be re-consigned to the house carrier at freight force time indicated on the quick reference page. Please note we cannot supply pre-printed small package labels for FedEx, UPS, DHL and others alike - you must print those oirbills.  OUTBOUND SHIPPING INFORMATION: (Please complete all areas).  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show.  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show.  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show.  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show.  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show.  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show.  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show.  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at	ship your freight to the show, please also complete the Viper Shipping Order Form and Method of Payment Form found in the Kit.  Freight will be sent to:	NAME:	e have any questions or co	_		
Carrier:	Carrier:					
Total number of: Crates: Cartons: Fibercases: Skids:  Do you want Viper to be your outbound carrier: YES* NO  *Please complete the Viper Shipping Order Form found in the Kit.  NOTE: If you are not using Viper Transportation for outbound shipping, you are responsible for booking an outbound carrier to recover your freight during the published move-out. We do not call your carrier to confirm pick-up arrangements; if your carrier fails to recover your freight it will be re-consigned to the house carrier at freight force time indicated on the quick reference page. Please note we cannot supply pre-printed small package labels for FedEx, UPS, DHL and others alikeyou must print those airbills.  OUTBOUND SHIPPING INFORMATION: (Please complete all areas).  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show. This info must be provided for a Viper Transportation shipment OR non-Viper Transportation shipment.  Company Name:  Address:	Total number of: Crates: Cartons: Fibercases: Skids:  Do you want Viper to be your outbound carrier: YES* NO  *Please complete the Viper Shipping Order Form found in the Kit.  NOTE: If you are not using Viper Transportation for outbound shipping, you are responsible for booking an outbound carrier to recover your freight during the published move-out. We do not call your carrier to confirm pick-up arrangements; if your carrier fails to recover your freight it will be re-consigned to the house carrier at freight force time indicated on the quick reference page. Please note we cannot supply pre-printed small package labels for FedEx, UPS, DHL and others alike you must print those airbills.  OUTBOUND SHIPPING INFORMATION: (Please complete all areas).  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show. This info must be provided for a Viper Transportation shipment OR non-Viper Transportation shipment.  Company Name:	Freight will be sent to:	Warehouse:	Show Site:	Date Ship	oed:
Do you want Viper to be your outbound carrier: YES* NO  *Please complete the Viper Shipping Order Form found in the Kit.  NOTE: If you are not using Viper Transportation for outbound shipping, you are responsible for booking an outbound carrier to recover your freight during the published move-out. We do not call your carrier to confirm pick-up arrangements; if your carrier fails to recover your freight it will be re-consigned to the house carrier at freight force time indicated on the quick reference page. Please note we cannot supply pre-printed small package labels for FedEx, UPS, DHL and others alike – you must print those airbills.  OUTBOUND SHIPPING INFORMATION: (Please complete all areas).  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show. This info must be provided for a Viper Transportation shipment OR non-Viper Transportation shipment.  Company Name:  Address:  City:  State:  Zip:  Zip:  Phone:	Do you want Viper to be your outbound carrier: YES* NO  *Please complete the Viper Shipping Order Form found in the Kit.  NOTE: If you are not using Viper Transportation for outbound shipping, you are responsible for booking an outbound carrier to recover your freight during the published move-out. We do not call your carrier to confirm pick-up arrangements; if your carrier fails to recover your freight it will be re-consigned to the house carrier at freight force time indicated on the quick reference page. Please note we cannot supply pre-printed small package labels for FedEx, UPS, DHL and others alike – you must print those airbills.  OUTBOUND SHIPPING INFORMATION: (Please complete all areas).  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show. This info must be provided for a Viper Transportation shipment OR non-Viper Transportation shipment.  Company Name:  Address:  City:  State:  Zip:  Phone:	Carrier:		Tracking #:		
*Please complete the Viper Shipping Order Form found in the Kit.  NOTE: If you are not using Viper Transportation for outbound shipping, you are responsible for booking an outbound carrier to recover your freight during the published move-out. We do not call your carrier to confirm pick-up arrangements; if your carrier fails to recover your freight it will be re-consigned to the house carrier at freight force time indicated on the quick reference page. Please note we cannot supply pre-printed small package labels for FedEx, UPS, DHL and others alike — you must print those airbills.  OUTBOUND SHIPPING INFORMATION: (Please complete all areas).  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show. This info must be provided for a Viper Transportation shipment OR non-Viper Transportation shipment.  Company Name:  Address:  City:  State:  Phone:  Phone:	*Please complete the Viper Shipping Order Form found in the Kit.  NOTE: If you are not using Viper Transportation for outbound shipping, you are responsible for booking an outbound carrier to recover your freight during the published move-out. We do not call your carrier to confirm pick-up arrangements; if your carrier fails to recover your freight it will be re-consigned to the house carrier at freight force time indicated on the quick reference page. Please note we cannot supply pre-printed small package labels for FedEx, UPS, DHL and others alike — you must print those airbills.  OUTBOUND SHIPPING INFORMATION: (Please complete all areas).  This information will be used to complete a pre-printed Bill of Lading (BOL) on your behalf at the close of the show.  This info must be provided for a Viper Transportation shipment OR non-Viper Transportation shipment.  Company Name:  Address:  City:  State:  Phone:  Phone:	Total number of: Cra	ites: Ca	rtons:	Fibercases:	Skids:
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This info must be provided for a Viper Transportation shipment OR non-Viper Transportation shipment.  Company Name:	This info must be provided for a Viper Transportation shipment OR non-Viper Transportation shipment.  Company Name:		e-printed small package labe			ust print those airbills.
Address:  City: State: Zip:  Contact: Phone:	Address:  City: State: Zip:  Contact: Phone:	Please note we cannot supply pro		els for FedEx, UPS, DH	L and others alike – you m	
City: State: Zip:         Contact: Phone:	City: State: Zip:         Contact: Phone:	Please note we cannot supply pro  OUTBOL  This information will be	JND SHIPPING IN	NFORMATIO	N: (Please complete all	areas). ose of the show.
Contact: Phone:	Contact: Phone:	OUTBOL  This information will be This info must be	JND SHIPPING IN used to complete a pre-prin provided for a Viper Transpo	NFORMATIO ted Bill of Lading (BO	N: (Please complete all L) on your behalf at the clonon-Viper Transportation	areas). ose of the show.
		OUTBOL  This information will be This info must be Company Name:	JND SHIPPING IN used to complete a pre-prin provided for a Viper Transpo	NFORMATIO ted Bill of Lading (BO	N: (Please complete all L) on your behalf at the clonon-Viper Transportation	areas). ose of the show.
CARRIER NAME:	CARRIER NAME:	OUTBOL This information will be This info must be Company Name: Address:	JND SHIPPING IN a used to complete a pre-prin provided for a Viper Transpo	NFORMATIO ted Bill of Lading (BO	N: (Please complete all L) on your behalf at the clonon-Viper Transportation	areas).  ose of the show.  shipment.
		OUTBOL This information will be This info must be  Company Name: Address:	JND SHIPPING IN used to complete a pre-prin provided for a Viper Transpo	NFORMATIO ted Bill of Lading (BO tration shipment OR	N: (Please complete all L) on your behalf at the clonon-Viper Transportation	areas). ose of the show. shipment.
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Booth #: \_\_

Exhibitor: \_

### 2025 PSTC Tape Week | May 6 – 7, 2025 | Rosemont, IL

# **EXHIBITOR APPOINTED CONTRACTORS (EAC) GUIDELINES**

#### \*Please complete and return both EAC forms\*

Viper Tradeshow Services, acting on behalf of all exhibitors and in the best interest of the exposition, has appointed Official Service Contractors to perform and provide necessary services and equipment. Official Service Contractors are appointed to: ensure the orderly and efficient installation and removal of the overall exposition, assure the distribution of labor to all exhibitors according to need, provide sufficient labor to satisfy the requirements of the exhibitors, and for the exposition itself, see that proper type and limits of insurance are in force, and avoid any conflict with local union and/or exhibit hall regulations and requirements.

The Official Service Contractors will provide all usual trade show services, including labor. Exceptions are: the exhibitor may provide supervision; exhibitor may appoint an exhibit installation contractor or display builder.

Exhibitors may employ the service of independent contractors to install and dismantle their display, providing the exhibitor and the installation and dismantling contractor comply with the following requirements:

- 1. Exhibitor must notify in writing to Viper Tradeshow Services the intention to utilize an independent contractor (EAC) no later than 14 days prior to the first move-in day, furnishing the name, address, and telephone number of the firm.
- 2. EAC agrees to comply with all the rules and regulations of the show outlined in this agreement, the Exhibitor Kit, including all union rules and regulations and accept liability for any negligent actions.
- 3. EAC must provide certificates of insurance confirming the following required insurance:
  - i. Commercial General Liability, including contractual liability, with a minimum limit of \$1,000,000, \$2,000,000 general aggregate and \$2,000,000 products and complete operations aggregate.
  - ii. Automobile Liability with a limit of not less than \$1,000,000 combined single limit, each accident. All owned, hired, and non-owned boxes marked
  - iii. Workers Compensation, as required by law, with Employers Liability limits of not less than \$1,000,000.
  - iv. Umbrella/Excess Liability with a limit of not less than \$1,000,00 each occurrence/aggregate.
  - v. All policies (except Worker's Compensation) will name Viper Tradeshow Services (Official Service Contractor), Show Management, Show, and the Facility as additional insured on a primary and non-contributory basis.
- 4. EAC agrees to indemnify, defend, and hold the Show Management, the Facility and Viper Tradeshow Services harmless from and against all claims, lawsuits, demands, liability, costs, and expenses including reasonable attorney's fees and court costs, arising out of EAC's operations. EAC also agrees to reimburse Viper Tradeshow Services for all attorney fees and costs incurred in connection with all claims, lawsuits and counterclaims that should arise out of EAC's failure to adhere to the terms of this agreement.
- 5. Exhibitor agrees that they are ultimately responsible for all services in connection with their exhibit, including freight, drayage, rentals, and labor.
- 6. The EAC must have all business licenses, permits and Workers' Compensation insurance required by the state and city governments and the convention facility management prior to commencing work, and shall provide Show Management with evidence of compliance. If the EAC fails to provide the necessary documentation required, the Exhibitor will be required to use Viper Tradeshow Services for such services at the rates published in the Exhibitor Kit
- 7. The EAC will provide Viper Tradeshow Services the number of on-site employees at the time of check-in and see that they have, and wear identification badges as determined by Show Management. No EAC will be permitted on the exhibit floor during show hours without the proper exhibit badges supplied by the exhibiting company.
- 8. The EAC shall be prepared to show evidence that it has valid authorization from the exhibitor for services. The EAC may not solicit business on the exhibit floor.
- 9. EAC/Exhibitor may not move freight from one booth to another booth or anywhere else within the Facility, Viper Tradeshow Services must provide labor.
- 10. The EAC must confine its operations to the exhibit area of its clients. No service desk, storage areas or other work facilities will be located anywhere in the building. The show aisles and public spaces are not a part of the exhibitor's booth space.
- 11. The EAC shall provide, if requested, evidence to Viper Tradeshow Services that it possesses applicable and current labor contracts and must comply with all labor agreements and practices. The EAC must not commit or allow to be committed by persons in its employment any acts that could lead to work stoppages, strikes or labor problems.
- 12. EAC will be responsible for all reasonable costs related to its operation. Where applicable a one-hour minimum labor charge will be charged at the appropriate labor rate per union to either the EAC or Exhibitor.
- 13. The exposition floor, aisles, loading docks, service and storage areas will be under the control of the official service contractor, Viper Tradeshow Services.

  The exhibitor appointed contractor must coordinate all its activities with Viper Tradeshow Services.
- 14. For services such as electrical, plumbing, telephone, cleaning and drayage, no contractor other than the official service contractor will be approved. This regulation is necessary because of licensing, insurance and work done on equipment and facilities owned by parties other than the exhibitor. Exhibitors shall provide only the material and equipment they own and is to be used in their exhibit space.
- 15. The EAC/Exhibitor should order services/rentals from Viper Tradeshow Services and the Facility vendors in advance. Ordering services onsite, which Viper Tradeshow Services may not be prepared to provide immediately upon request) may delay the set-up of the booth or force the setup into overtime.
- 16. The EAC/Exhibitor should arrange the protection of the product in the booth.
- 17. The EAC/Exhibitor should label empty containers/crates for storage as soon as they are ready. Holding back on empties adds to congestions to the aisles. Viper Tradeshow Services is not responsible for items left unattended on the show floor or any items stored in empty containers.
- 18. The EAC/Exhibitor agrees to turn in all outbound bills of lading at the Viper Service Desk on a timely basis. Turning in large amounts of freight bills at one time may delay the outbound loading and subsequently force the loading out into overtime.

I have read the Exhibitor Appointed Contractors section of this manual and understand the terms and conditions. I understand that all the contractors listed above must be approved by Viper Tradeshow Services. I understand it is my responsibility to see that each representative from any EAC for my company abides by the rules and regulations of the event. I also understand that any EAC listed above that is not approved by Viper Tradeshow Services will not be permitted on the floor.

Name:	Date:
Company:	Booth #:
Signature:	



### **USE OF AN EAC NOTIFICATION**

\*Please complete and return both EAC forms\*

Please be sure to read the Official Services & Exhibitor Appointed Contractors (EAC) Guidelines. Exhibitors who plan to have an EAC unpack, install, assemble, dismantle and pack displays, equipment or materials must provide this form to Viper Tradeshow Services no later than 14 days before the start of the move-in and see that their EAC adheres to the guidelines outlined on the previous page.

Notification of EAC:	To be received no later that	an 14 days in advand	ce	
For Exhibitor (Company Name):				
Show Name:	2025 PSTC Tape Sho	)W		Booth #:
Name of Service Firm (EAC):				
Address:				
Telephone:				
Fax:				
Contact:				
Email:				
Show Site Contact (if different from al	bove)			
Cell Phone #:				
EAC Instructions				

- 1. Refer to the Official Service & Exhibitor Appointed Contractors Guidelines form in this kit for additional requirements.

  \*Before submitting service order forms (including this one). Preferably before the early registration deadline.
- 2. Provide Viper Tradeshow Services the names of all exhibiting companies for whom they have orders on \*To be received no later than 14 days before move-in.
- 3. Check in at the Viper Tradeshow Services Service Desk to proceed with work on the floor \*Upon arrival at show site.

Viper Tradeshow Services reserves the right to refuse any Non-Official Service Contractor (EAC) access to the show floor if any of the above conditions are not met. If there is a problem providing the necessary information within the deadlines, Viper Tradeshow Services must be contacted in advance of the deadline.



# STANDARD FURNITURE, ACCESSORIES & FLORAL

\*No credit will be given after close of event on items ordered but not received. Cancellation Policy: No refunds on orders cancelled after discount deadline. \*

#### 30" Tall Tables

#### CIRCLE COLOR SELECTION BELOW













BLUE	RED	WHITE	GREEN	BLACK	UNSKIRTED
ITEM:			DISCOUNT:		STANDARD:
Qty: 4' Tabl	e		\$245.00		\$295.00
Qty: 6' Tabl	e		\$295.00		\$345.00
Qty: 8' Tabl	e		\$345.00		\$395.00
Qty: 4 <sup>th</sup> Side	e Drape		\$61.00		\$81.00
Qty: Undrag	ped Table		\$60.00 Less than	list price ab	ove

#### **42" Tall Counters**

### CIRCLE COLOR SELECTION BELOW













BLUE	RED	WHITE	GREEN	BLACK	UNSKIRTED
ITEM:			DISCOUNT:		STANDARD:
Qty:	_ 4' Counter		\$297.00		\$347.00
Qty:	_ 6' Counter		\$347.00		\$397.00
Qty:	_ 8' Counter		\$397.00		\$447.00
Qty:	_ 4 <sup>th</sup> Side Drape		\$74.00		\$94.00
Qty:	Undraped Counter		\$60.00 Less than	price list ab	oove

#### **Accessories**

ITEM:	DISCOUNT:	STANDARD:
Qty: Wastebasket	\$55.00	\$75.00
Qty: Tripod Easel	\$98.00	\$118.00
Qty: Plastic Folding Chair	\$100.00	\$125.00
Qty: 4' Single Tier Table Riser	\$155.00	\$200.00
Qty: 6' Single Tier Table Riser	\$195.00	\$240.00
Qty: 8' Single Tier Table Riser	\$235.00	\$280.00
Qty: Bag Rack	\$160.00	\$210.00
Qty: Rope & Stanchions, ea.	\$231.00	\$291.00
Qty: 4' x 8' Poster Board	\$475.00	\$535.00

### **Floral**

### **Fresh Floral Arrangements**

Small Floral Arrangement:	Qty:	\$275.00 Discount / \$380.00 Standard
Medium Floral Arrangement:	Qty:	\$390.00 Discount / \$505.00 Standard
Large Floral Arrangement:	Qty:	\$494.00 Discount / \$624.00 Standard

#### **Artificial Plants**

2 Foot Green Plant	Qty:	\$181.00 Discount / \$212.00 Standard
3 Foot Green Plant	Qty:	\$212.00 Discount / \$253.00 Standard
4 Foot Green Plant	Qty:	\$253.00 Discount / \$300.00 Standard
5 Foot Green Plant	Qty:	\$300.00 Discount / \$361.00 Standard
6 Foot Green Plant	Qtv:	\$361.00 Discount / \$427.00 Standard

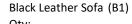
https://order.vipertradeshow.com

VIPER
TRADESHOW SERVICE

### **CUSTOM FURNISHINGS**

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\$1,167.75 Discount \$1,518.00 Standard



Black Leather Loveseat (B2)

\$1,083.50 Discount \$1,408.75 Standard



Black Leather Chair

Qty:

\$913.50 Discount \$1,188.00 Standard



Gray Sofa (A1)

Qty: \$942.75 Discount \$1,225.50 Standard



Gray Loveseat (A2)

Qtv:

\$858.75 Discount \$1,116.25 Standard



Gray Chair (A3)

Qty:

\$774.50 Discount \$1,007.00 Standard



Cocktail Table (C4)

Qty:

\$520.50 Discount \$676.00 Standard



End Table (C5)

Qty:

\$463.50 Discount \$602.75 Standard



6' Conference Table

Qty:

\$862.25 Discount \$1,121.00 Standard

Accordion Lit Stand (K1)



8' Conference Table

Qty:

\$946.00 Discount \$1,230.00 Standard



Black Executive Chair (12)

Qty:

\$604.50 Discount \$786.00 Standard



Coat Rack (K4)

Qty:

\$128.25 Discount \$166.75 Standard



Refrigerator (K8)

Qty:

\$585.50 Discount \$761.25 Standard



Oak Desk (I1)

Qty: \_\_

\$942.75 Discount \$1,225.50 Standard



Qty: \_\_\_

30" x 30" Table (L2)

\$353.25 Discount

\$459.00 Standard

Qty: \_

\$408.50 Discount \$531.25 Standard



Side Chair (L1)

Qty:

\$154.25 Discount \$200.75 Standard



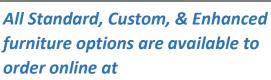
Arm Chair (L3)

\$183.25 Discount



Qty:\_

\$238.00 Standard



https://order.vipertradeshow.com



Qty:\_

42" x 30" Bar Table (M2)





Euro Barstool (M1)

Qty: \_

\$380.00 Discount \$495.00 Standard



Gray Bar Stool (M5)

Qty: \_\_\_

\$267.00 Discount \$348.00 Standard

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# **CARPET SELECTIONS**

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**Royal Blue** 



Green



**Charcoal Grey** 



**Navy Blue** 











**Standard Carpet Rates** 

SIZE	QTY	DISCOUNT PRICE	STANDARD PRICE	SUB-TOTAL
8'x8' Carpet		\$420.00	\$520.00	
8'x16' Carpet		\$840.00	\$1,040.00	
8'x24' Carpet		\$1,260.00	\$1,560.00	
Custom Per Sq. Ft.		\$4.20	\$5.20	

### **Prestige Flooring Rates**

SIZE	QTY	DISCOUNT PRICE	STANDARD PRICE	SUB-TOTAL
Astroturf Per Sq, Ft		\$11.75	\$13.75	
White Vinyl Per Sq. Ft		\$11.75	\$13.75	
*Custom Vinyl/Astroturf		\$11.75	\$13.75	
padding Per Sq. Ft.				
Plush Per Sq. Ft		\$11.75	\$13.75	

<sup>\*</sup>Padding is HIGHLY recommended for vinyl and astroturf flooring if electrical is to be laid underneath flooring.

### Padding | Visqueen

SIZE	QTY	DISCOUNT PRICE	STANDARD PRICE	SUB-TOTAL
½" Padding Per Sq. Ft.		\$4.50	\$5.25	
Double Padding Per Sq. Ft		\$7.50	\$8.25	
Visqueen Per Sq. Ft.		\$1.00	\$1.75	

Standard Carpet per sq. ft.:	\$
Prestige Flooring per sq. ft.:	\$
Padding/Visqueen per sq. ft.:	\$

**ESTIMATED TOTAL** 

Exhibitor:	Booth #:

All flooring, padding and visqueen options are available to order online at https://order.vipertradeshow.com





# **Exhibitor Computer & Video Display Order Form**

Event: Start: End

Orders are due April 14, 2025. There will be a 20% surcharge for orders placed later or on-site.

Item	Qty.	Amount	Total
Laptop			
iPad			
22" monitor – includes tabletop stand			
32" monitor – includes tabletop stand			
42" monitor – includes tabletop stand			
50" monitor – includes tabletop stand			
60" monitor – includes tabletop stand			
70" monitor – includes tabletop stand			
80" monitor – includes tabletop stand			
55" interactive touch screen			
Dual post monitor floor stand w/shelf			
Projector – 4,500 lumens			
Printer – black and white			
Printer – color			
Wireless mouse & keyboard			
Extension cable			
Delivery / labor will be quoted based on items requested (\$125 minimum)			

Please call for any equipment not listed.

Pricing is for the entire length of the show.

Client must be present to accept delivery or additional fees will apply.

Drayage charges are the client's responsibility and are not included.

Equipment total	
Sales tax – %	
Subtotal	
3% credit card fee	
Grand total	

Exhibitor Information		Credit Card Information 📨 🗪 🚅 🔤		
Ordered by		Cardholders name		
Email address		Credit card number		
Company name		Expiration date		
Address		CC authorization code		
City, State, Zip		Billing Address		
Booth number		City, State, Zip		
On-site contact		Cardholders phone		
Cell phone		Cardholders signature		
		•		

Phone 267.857.7016

I hereby authorize Dyventive, Inc. to charge my credit card account for the rental and service fees listed above, any applicable cancellation charges, and any fees resulting from loss or damage of said equipment, which is the sole property of Dyventive, Inc.

Account Rep: Ann Markowitz | AMarkowitz@Dyventive.com

Cancellation fees will be assessed as follows: 24% if cancelled 5 days prior to the show. 50% within 48 hours of the show. 100% if cancelled upon delivery or attempted delivery. Please email completed order form to Dyventive, Inc. Contact information included below.