

ASO 300 Sarasota Center Blvd Sarasota, Florida 34240 Phone: 941-379-0300

Fax: 941-378-9040

## ASO - A World Class Manufacturer of First Aid Products

With its heritage and namesake relating back to Japan's largest and most powerful volcano (Mount ASO), ASO is a privately held world class manufacturer of first aid products including but not limited to adhesive bandages.

Our start began in Kumamoto Japan back in 1950 as ASO Pharmaceuticals, and our growth has never slowed. In 1988, ASO incorporated in the United States and began with 10 employees and less than 2% of the market share. All the products ASO sold in the market at that time were imported from Japan. Today, in the US, ASO employs over 400 personnel, has multiple manufacturing and distribution sites, a contract adhesive coating facility, and a sterilization facility. It also has a manufacturing operation in Juarez, Mexico supporting its US and Canadian sales. ASO also designs and engineers the equipment and machinery used in most of its facilities. Today, ASO is the largest adhesive bandage manufacturer in the United States.

ASO product portfolio includes first aid products from adhesive bandages and nasal dilators, to first aid kits and wound care items. These products are sold throughout the retail market under the brand names of the retailers where they are sold to the general public. ASO's customers include most of the largest retailers in the United States and Canada. ASO also has its own brands sold directly to consumers through its strong e-commence presence. Its high-quality standards and integrity have enabled ASO to grow substantially becoming a dominant manufacturer of private label adhesive bandages in the markets it serves.

Our manufacturing facilities include, but not limited to, Millenium Coating (our adhesive coating facility), ASO Sarasota (world class manufacturing and packaging), International Sterilization Laboratories (a sterilization facility located in Groveland, FL), ASO El Paso (an additional manufacturing and packaging facility in Texas), ASO Americas (a manufacturing and packaging facility in Juarez, Mexico), and multiple distribution centers within the United States. At these facilities, the processes include wide web solvent coating, wide and narrow web slitting, converting including laminating, sheeting and rotary die cutting, automated high-speed packaging and banding, all supported by an internal staff of engineers, product development specialists, regulatory experts, and a dedicated staff of professionals and highly skilled laborers.

Here at ASO, we like to say "while you may not recognize our name, the odds are you have our products within your medicine cabinet." And as we all know the future of health care is better self-care, ASO is positioned to maintain it's leadership role in the private label healthcare industry. With a dedication to bring to market exciting new first aid products, all encompassed in an environmentally sustainable focus. ASO will continue to live up to its namesake, Mount ASO, for generations to come.